



CLPS INCORPORATION

NASDAQ: CLPS



DISCLAIMER

All statements contained herein other than statements of historical fact, including statements regarding our future results of operations and financial position, our business strategy and plans, and our objectives for future operations, are forward-looking statements. The words “believe,” “may,” “will,” “estimate,” “continue,” “anticipate,” “intend,” “expect,” and similar expressions are intended to identify forward looking statements. We have based these forward-looking statements largely on our current expectations and projections about future events and trends that we believe may affect our financial condition, results of operations, business strategy, short-term and long-term business operations and objectives, and financial needs. These forward-looking statements are subject to a number of risks, uncertainties and assumptions. We operate in a very competitive and rapidly changing environment. New risks emerge from time to time. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. In light of these risks, uncertainties and assumptions, the future events and trends discussed in this presentation may not occur and actual results could differ materially and adversely from those anticipated or implied in the forward looking statements.

CLPS Incorporation

Global information technology, consulting and solutions service provider

16 Years

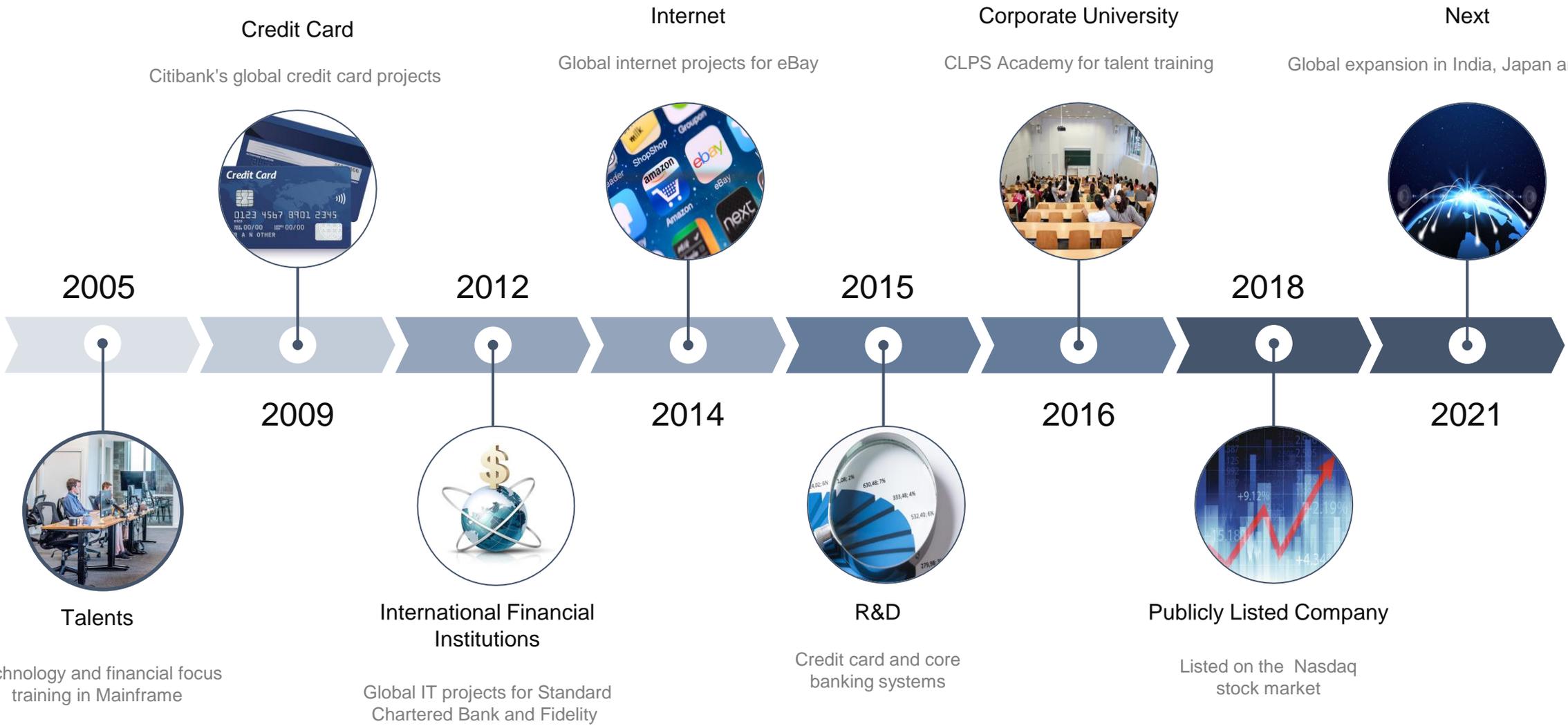
19 Delivery & Development Centers

3,300+ Employees

126.1 Million USD
FY2021

- Founded in **2005**, we are an early entrant into China's IT services sector.
- Our goal is to enable clients to become **modern digital business**.
- Mainly focus on areas of **global banking, wealth management** and **e-Commerce**; expansion and advancement in **automotive** area
- **3,000+** multi-skilled, multi-lingual, transformative global talents
- Sustainable revenue growth since **listed in 2018**

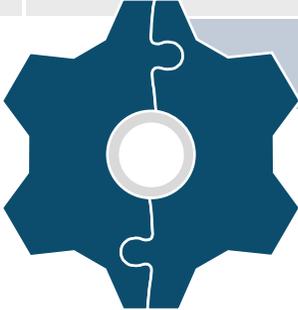
History and Milestone



Positioned for success in a strong global industry: Long-standing relationships with blue-chip client base

Target clients: Industry top 100 foreign multinational corporation

 Banking	 Wealth Management	 E-Commerce	 Automotive & Technology																																																																																																
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Guarantee of continuous growth

Dual-Engine Growth Strategy

Global expansion strategy



Global Services (GS)

- Skills and capabilities align with CLPS strategy to capture global markets
- Standard, scalable intellectual property to drives client's value proposition
- Sustainable client's business and operations growth on multiple dimensions: operational excellence, enterprise productivity, optimized delivery

				 9 Countries + SAR	 8 global centers	 11 locations across Mainland China
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Professional and industry recognized services



IT Services

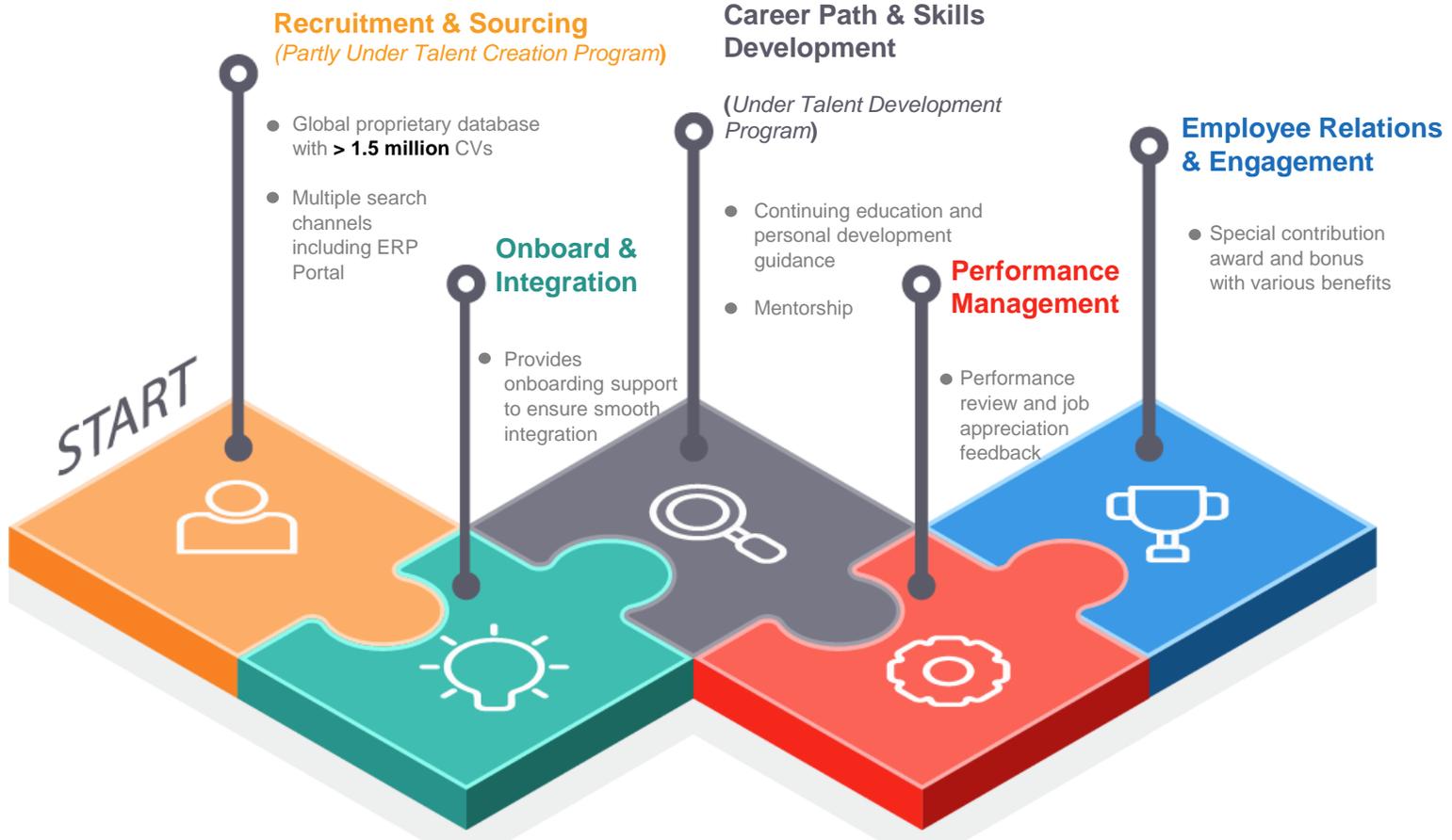
Hires the best candidates and prioritizes those who have extensive experience.



15%

voluntary turnover rate

Below the market average



Resources management support

- Project Operation
- Human Resources
- Administration
- Finance
- Training

Turnkey and client-centric solutions



Products & Solutions

Leveraging CLPS Innovation Lab's capability, the Company's R&D arm, it serves as an integral part of our continued growth. We are fully committed on researching and developing cutting-edge technology to provide clients with more comprehensive and efficient IT services.



Credit Card



Card Solution System

Supporting **85%** of foreign banks in China



Vision Plus Support Team

Largest service support team in China for Vision PLUS



Digital Business Management



Big Data Analysis Tool

Leading company to develop a multi-scenario data analysis tool in China (with copyright)



Center of Excellence (CoE)

Leading company to setup a CoE site in South China covering Mainframe, AS400. Agile Coaching, RPA, BPM, AI, VR, etc.



Project Management



Testing Projects

- **10+** years of testing project experience
- Completed more than **100+** testing projects for Core Banking and Credit Card in 2020 and 2021



Global Banking Projects

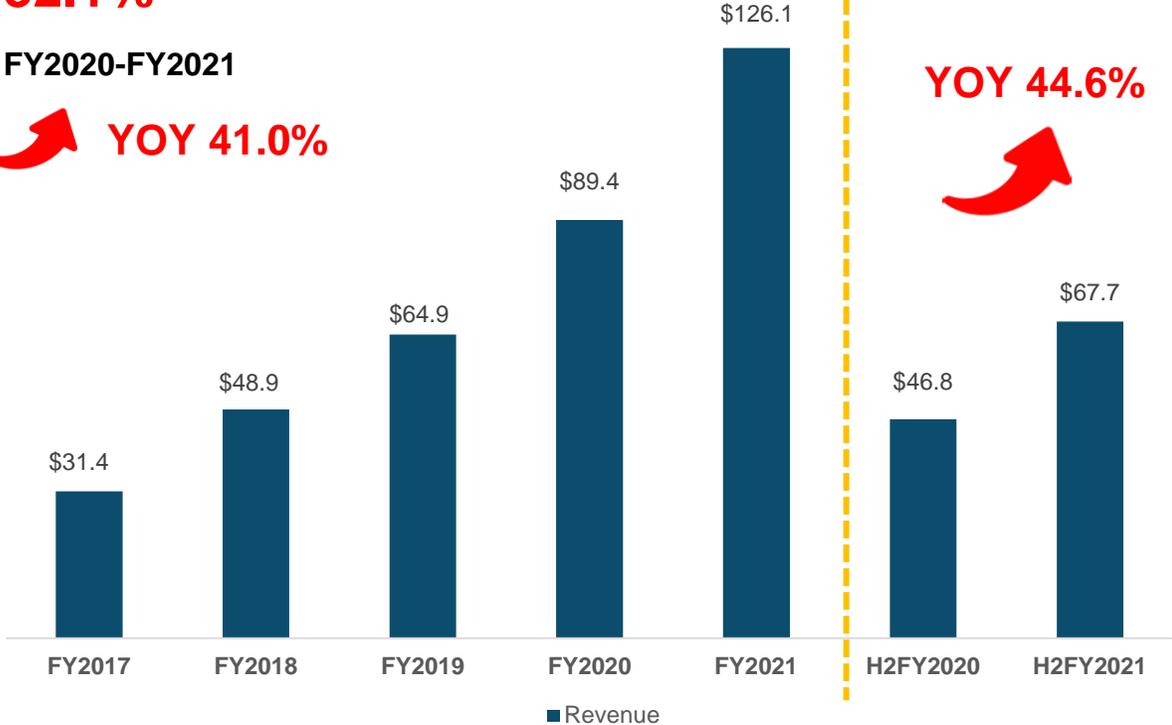
- **16** years of IT service experience in banking
- Handled global banking projects for over **23** countries in 2020 and 2021

Financial Highlights

Sustained Revenue Growth (\$ mn)

FY2017-FY2021 CAGR
32.1%

FY2020-FY2021
YOY 41.0%



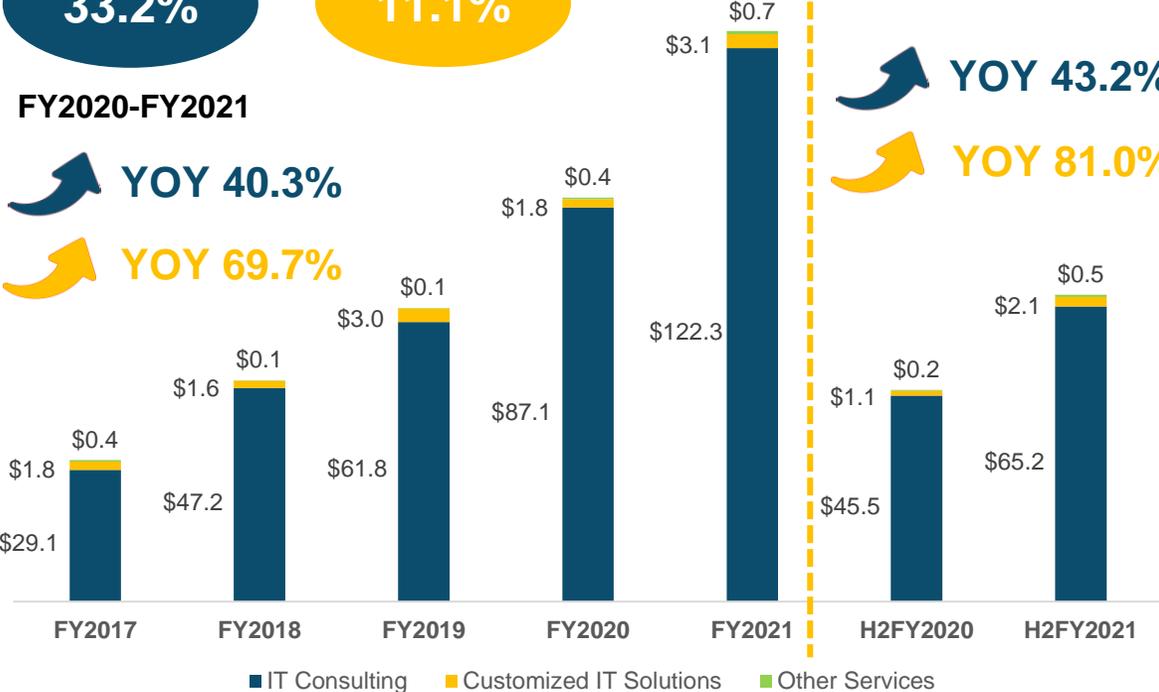
Revenue Breakdown (\$ mn)

FY2017-FY2021 CAGR

33.2% (FY2017-FY2021 CAGR)
11.1% (FY2020-FY2021 CAGR)

FY2020-FY2021

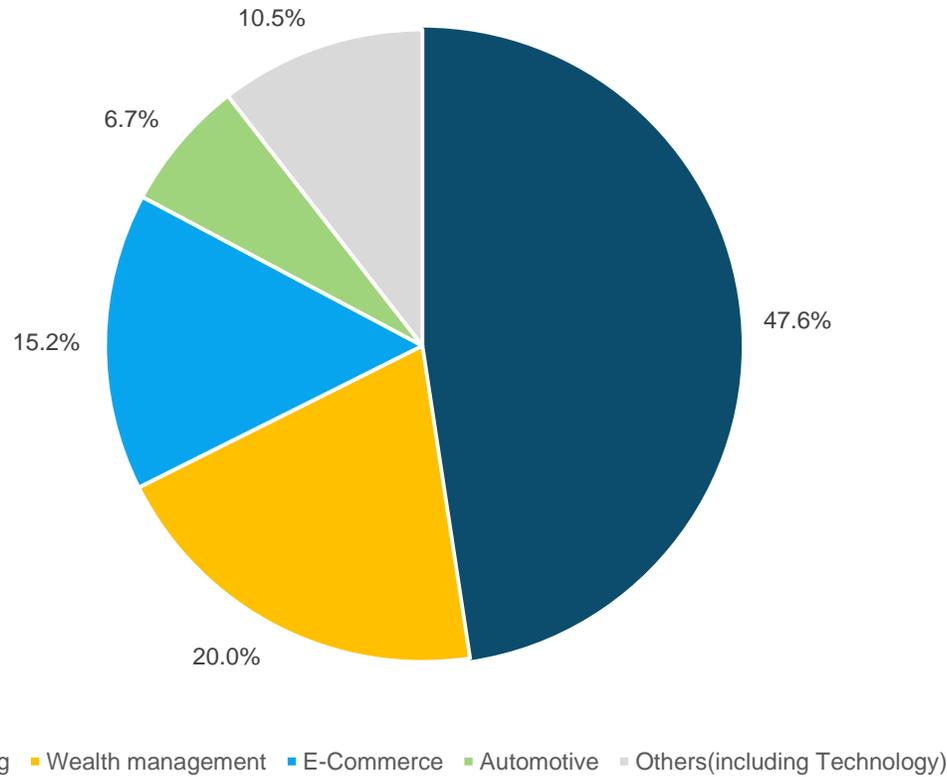
YOY 40.3% (FY2020-FY2021)
YOY 69.7% (FY2020-FY2021)
YOY 43.2% (H2FY2020-H2FY2021)
YOY 81.0% (H2FY2020-H2FY2021)



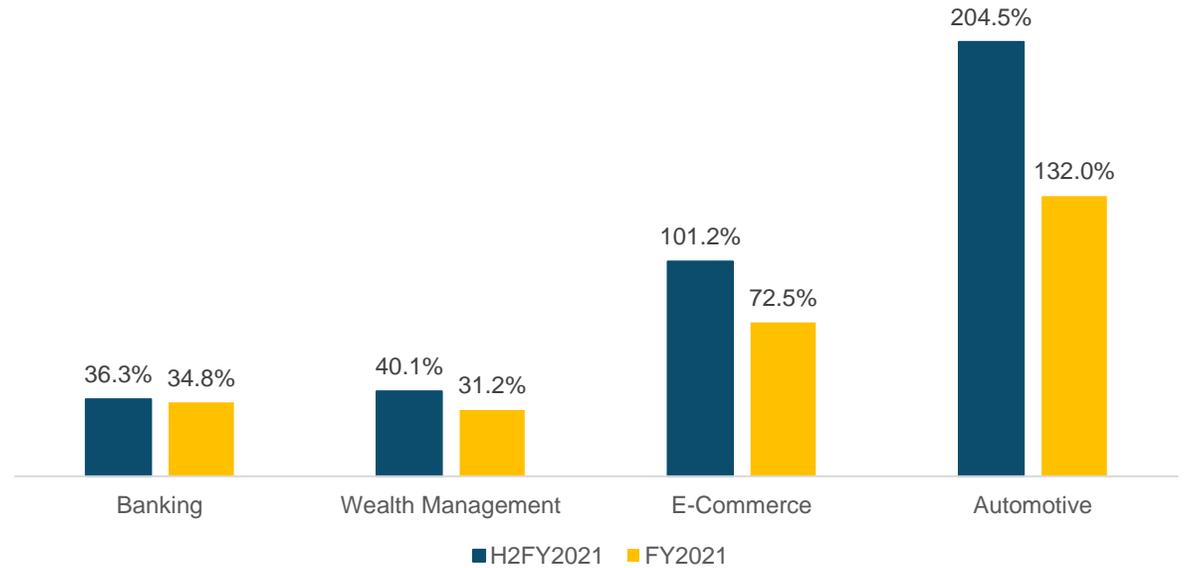
Fiscal year: for the 12 months ended June 30.
Second half of fiscal year: for the 6 months ended June 30.

Strong growth across all operational areas

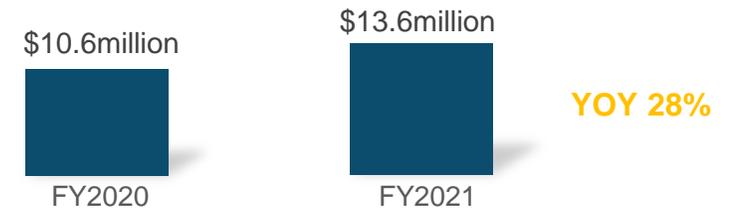
Revenues by Operational Areas¹



Revenue Growth by Operational Areas²



Revenue generated outside of Mainland China

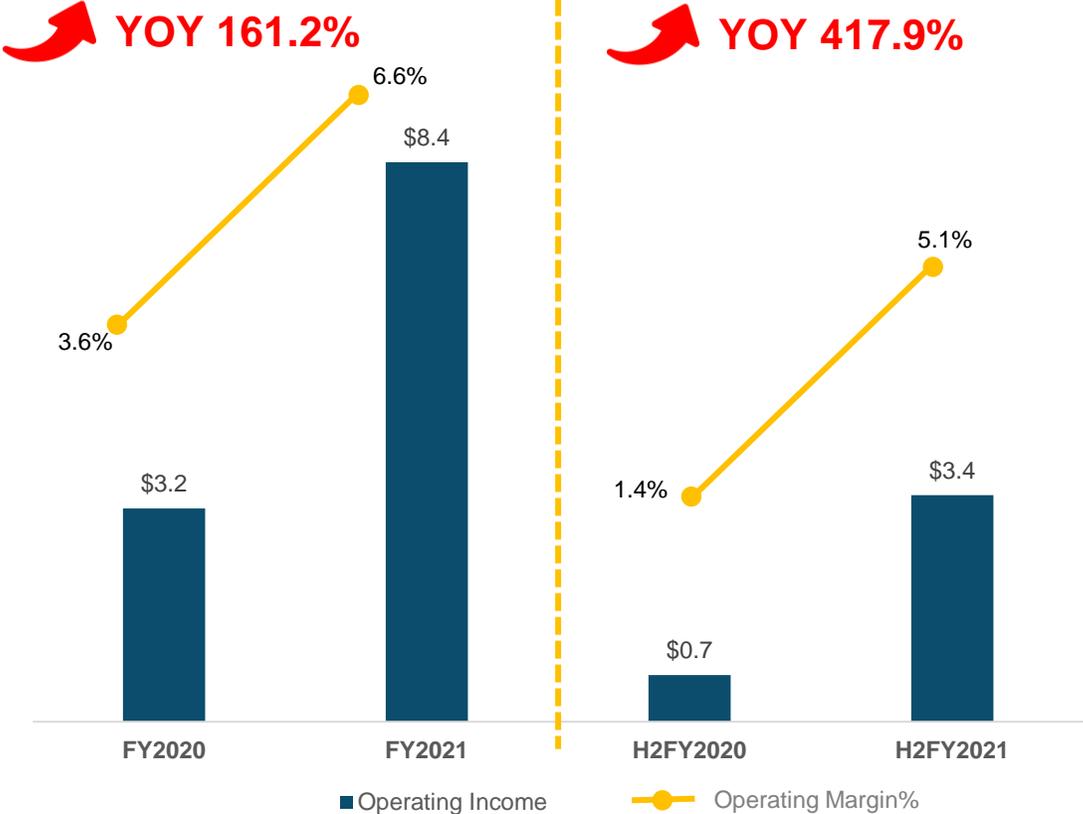


1. For the 12 months ended June 30, 2021.

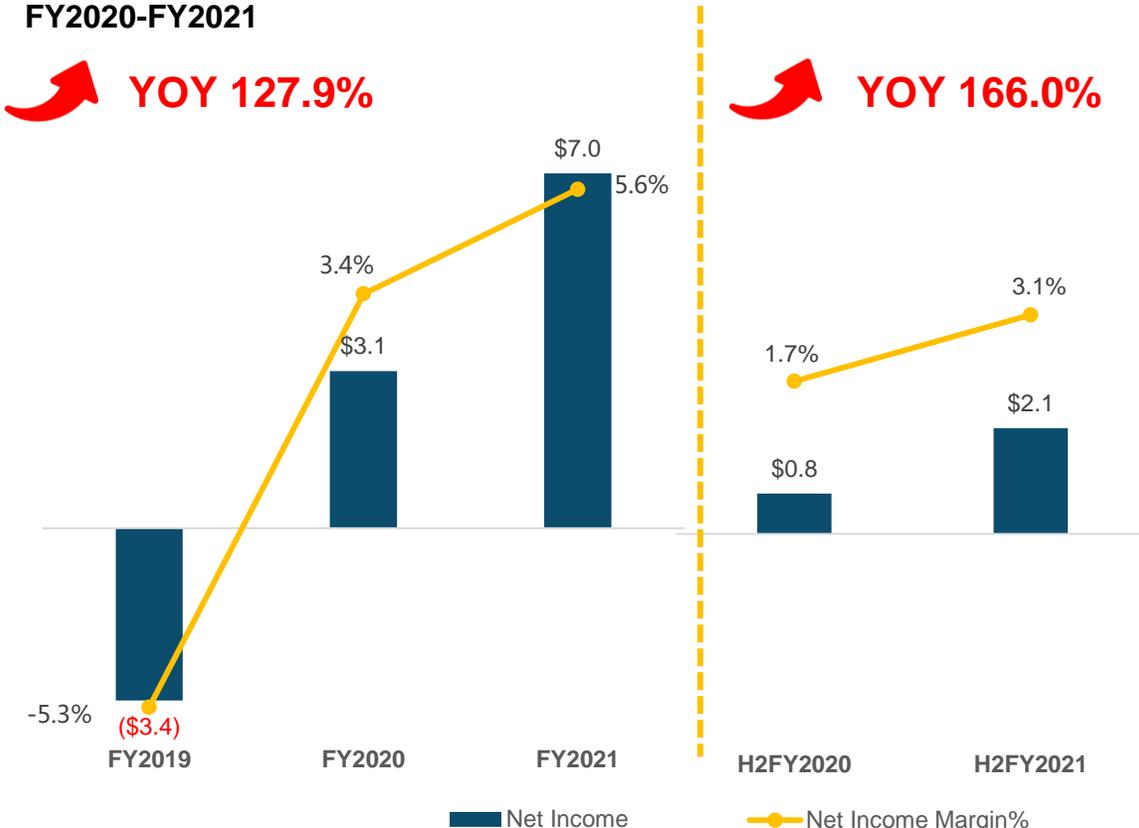
2. H2FY2021: for the 6 months ended June 30, 2021; FY2021: for the 12 months ended June 30, 2021.

Financial Highlights

Continuous Optimization in Operating Efficiency (\$ mn)



Competitive Increase in Net Income (\$ mn)



Fiscal year: for the 12 months ended June 30.
 Second half of fiscal year: for the 6 months ended June 30.

Financial Highlights

(\$ mn)	For the fiscal year ended June 30,			
	2019 (Audited)	2020 (Audited)	2021 (Audited)	2021 VS 2020 YOY%
Revenue	64.9	89.4	126.1	41.0%
IT Consulting Services	61.8	87.1	122.3	40.3%
Customized IT Solution Services	3.0	1.8	3.1	69.7%
Others	0.1	0.4	0.7	51.5%
Gross Profit	23.8	31.1	40.2	29.1%
<i>Gross Margin</i>	36.6%	34.8%	31.9%	
Net Income Attributable to CLPS Inc	(3.3)	2.9	6.8	132.0%
Non-GAAP Net Income Attributable to CLPS Inc*	3.7	6.9	11.9	72.1%
EPS (diluted)	(0.24)	0.20	0.39	
Non-GAAP EPS (diluted)*	0.27	0.47	0.68	

* *Non-GAAP net income attributable to CLPS Inc is net income attributable to CLPS Incorporation's shareholders excluding share-based compensation expenses. Diluted non-GAAP net income per share is non-GAAP net income attributable to common shareholders divided by weighted average number of shares used in the calculation of diluted net income per share. The Company believes that separate analysis and exclusion of the non-cash impact of share-based compensation expenses clarity to the constituent parts of its performance.*

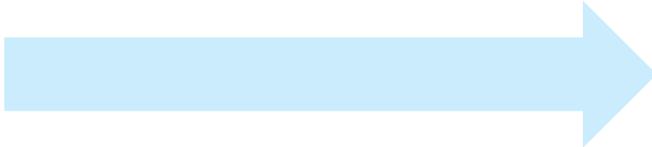
JAJI IPO Plan

The Company’s Board of Directors has approved the plan of its majority-owned subsidiary, JAJI (Shanghai) Co., Ltd.(“JAJI”), to apply for National Equities Exchange and Quotations (NEEQ) and directing towards public offering at the Beijing Stock Exchange (BSE) upon acceptance.

NEEQ Listing 新三板挂牌

- By fourth quarter of 2022
- The number of shares to be offered and the price range for the proposed offering is yet to be determined.

JAJI’s revenue accounted for approximately 5.4% of the total revenue of CLPS in the fiscal year 2021.



IPO in the BSE

Hua Ying Securities Co., Ltd. will be acting as the financial advisor, lead broker, consultant, sponsor and lead underwriter.

Investment Highlights



Strong fundamentals: in FY2021, revenue increased 41% year-over-year, net income increased 127.9% year-over year.



Continuous increase in earnings per share



Long-standing relationships with blue-chip client base



Continued implementation of global expansion strategy



Research and implementation of innovative technology



Investing in training and development of our world-class human capital base through our TCP and TDP



Majority-owned subsidiary (JAJI) IPO plan

A composite image of space. The top right shows a large, dark, cratered celestial body, likely the Moon, with a smaller dark sphere in front of it. The bottom and left sides show the curved horizon of Earth with blue oceans and green landmasses. A dark blue diagonal shape is on the right side.

Thank You